

# SECURIS

Newsletter: Spring 2011

## KDDIA Partners with Seccuris

Seccuris recently established an agreement to provide managed security services to KDDI America Inc. (KDDIA) and its US-based customers. The agreement will see Seccuris provide managed security services to KDDIA's US network operations centre in New York City, as well as enable KDDIA to expand their security service offering to their US customers, by providing them with Seccuris' Security Monitoring and Vulnerability/Web Assessment services.

KDDIA is the US division of KDDI Corporation, a Japanese based Global Fortune 500 company and worldwide leader in international telecommunications services. KDDIA's customers include some of Japan's largest enterprises, including Toyota, Koycera, and others.



"The importance of security within business environments is increasing," said Sandra de Novellis, Director of Marketing, KDDI America. "Some of the concerns are internal breaches, more sophisticated targeted external threats, and a changing workplace with remote workforces. There is additional complexity with increased regulatory requirements and businesses moving more towards cloud computing options."

"We are pleased to partner with KDDI America to provide value-added managed security and vulnerability assessment services to their clients in North America", said Geoff Besko, President and CEO of Seccuris." The monitoring and vulnerability assessment service packages provided through Seccuris will provide KDDI America customers the options of very basic security monitoring through to a comprehensive, cost-effective solution to protect their information assets and manage IT risk, as well as assess and improve their security posture."

## Seccuris SABSA AEP Accredited

In April, Seccuris was awarded Accredited Education Provider (AEP) status for Canada by the SABSA Institute.

The agreement allows Seccuris to conduct SABSA Foundation and Practitioner educational classes and to provide professional certification in the Canadian market. Seccuris has been a long time promoter and practitioner of SABSA in Canada, using the SABSA framework in all of its enterprise security architecture engagements.

The Sherwood Applied Business Security Architecture (SABSA) is the world's leading open security architecture framework and methodology, used globally to meet a wide variety of enterprise needs including risk management, information assurance, governance, and continuity management.

The SABSA model is a starting point for any organization's security architecture and, through a process of analysis and decision-making, becomes specific to an organization's enterprise and highly-customized for to its unique business model.



Based in the UK, the SABSA Institute is the professional member and certification body for Enterprise Security Architects and governs the ongoing development and management of SABSA Certification and Education programs world-wide.

"We have been providing SABSA training for many years through arrangements with other educational agencies, this arrangement allows us to better service our customers and branch out our training services to new markets, and also demonstrates the Institute's confidence in our training abilities", commented Geoff Besko, President and CEO of Seccuris.

## Customer Profile: SaskTel

*SaskTel enhances its information security posture to enable business objectives, reduce risk, and improve compliance*

SaskTel is the leading full service communications provider in the Province of Saskatchewan, offering a wide range of communications products and Services.

Based in Regina, SaskTel and its wholly-owned subsidiaries have a workforce of approximately 4,800 employees.

The Board of Directors and senior management of SaskTel wanted to enable their strategic business objectives while managing their information security risks.

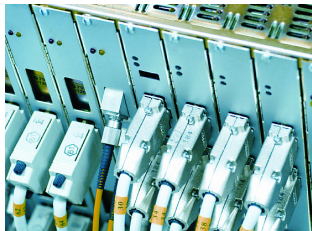
To respond to this challenge, SaskTel engaged Securis to perform an enterprise risk assessment and

develop an enterprise security architecture to enable SaskTel's business objectives and provide an integrated, multi-

year Enterprise Security Program and Architecture roadmap. The program and roadmap aligned SaskTel's risk management and compliance activities, and reduced risk to an acceptable level as efficiently and cost effectively as possible.

Benefits that SaskTel has realized from this approach and partnering with Securis include:

- Enhanced risk management and assurance through an integrated enterprise security architecture
- Improved compliance and auditability
- Reduced compliance and risk management costs
- Improved security program governance structure
- A well defined and measurable risk mitigation plan



Building on the success on this engagement, SaskTel further engaged Securis as its information assurance integration partner, through a co-sourcing model, to assist SaskTel in developing its core capabilities.

Securis provides SaskTel with a tailored package of consulting services, managed services, solution integration, and training to augment SaskTel's capabilities and support implementation of the program and architecture.

For SaskTel, a telecommunications company in a highly regulated industry where brand and reputation are paramount to the organization's success, a business-driven approach to developing and implementing its enterprise security program and architecture is critical.

## Securis Founder awarded Ernst & Young Entrepreneur of the Year® 2010 Prairies

Michael Legary, Securis' Founder and Chief Strategy Officer, is a recipient of an Ernst & Young Entrepreneur of the Year 2010 Award (in the Technology category).

These awards recognize high-achieving entrepreneurs in Canada who drive growth, build communities, and transform industries.

The program is in its 17th year of honouring the country's most impressive entrepreneurs from all areas of business.

Michael founded Securis in 1999 with 4 employees, and has grown the company to now employ over 65 staff across 5 cities in Canada and the USA.



## Technology Partners

*Information security software and hardware solutions from the industry's leading technology companies*

Over the past year, Seccuris has expanded and focused our relationships with technology partners. Seccuris, through various partner technologies, provides customers with solutions for:

- System Security
- Risk and Compliance
- Data Protection
- Identity Management
- Access Control
- Authentication Management
- Security Event Management
- Spectrum Analysis
- Email, Web, and Mobile Security

### Seccuris Partners:



Novell



FORTINET

Entrust

M@D, Guidance Software, NetOptics, Vasco, Application Security, FairWarning, and many others

*"We view the partnership with Seccuris as a strategic imperative to ensuring that our customers are able to successfully deploy our solutions. This enables them to meet underlying controls, policies, and processes, which provide the protection and control necessary to prohibit cyber threat activity prevalent today—while assisting a customer's ability to reduce operational support costs. All while maintaining the utmost in reliability and availability of critical systems."*

Holly Whalen  
McAfee Regional Director  
Canada Consumer, Federal Government  
and Western Canada

## Seccuris Teams with TR Labs

Seccuris Labs recently announced that it has reached an agreement with TR Labs to develop a Security Ecosystem. "This development will see TR Labs and Seccuris, along with other partners, engage in leading edge research. We are building the information security tools needed address tomorrow's threat landscape", says Dr. Paul Card, Director of Research and Development at Seccuris. The initiative is expected to officially launch later this year and provide an ICT Security focused pool of shared resources where Seccuris partners, clients and ICT technology companies can join together with government and academic institutes to address common needs.

TR Labs is one of Canada's largest information and communications technology (ICT) R&D consortiums. With five labs across Western Canada, and over 145 staff and 99 partners and clients, TR Labs is one of the most industry-invested R&D vehicles in Canada.

Seccuris Labs is a critical component of Seccuris' information assurance offering, focused on discovery, research, and disclosure of new and typically overlooked threats.

## Recent Presentations

Seccuris' Founder and Chief Strategy Officer, Michael Legary, has recently delivered informative and enlightening information security presentations at industry association events across Canada. Several of Michael's presentations, including those on the following topics, have been made available for viewing at [www.slideshare.net](http://www.slideshare.net)

- **Industrial Espionage: Perspectives for a Canadian CISO**—industrial espionage and other overarching threats, focusing on the strategies that a CISO can take to design a impact driven security program
- **Designing a Business Driven Security Program**—key properties of the strategic objectives, or conceptual assets, to be enabled or protected by the enterprise security program/architecture

## Seccuris Fall Training Schedule

The fall 2011 information security public training schedule is focused on five courses:

- **SecurityCore Fundamentals**—ideal for anyone who wishes to improve their understanding of Information Security
- **Business Continuity Planning**—teaches the best practices and standards of Business Continuity planning and management and prepares participants for BCI Certification
- **Advanced Security Management**—an advanced program, based on international standards, which prepares participants for the CISSP® examination
- **SABSA Foundation**—information and techniques to help improve the security posture of your enterprise; prepares participants for the SABSA Chartered Security Architect Foundation Certificate
- **SABSA Practitioner**—prepares those who have taken Foundation training to enhance their skills and become SABSA trainers

### SecurityCore Fundamentals (2 days)— \$595

Sep 19-20	Toronto and Regina
Sep 21-22	Ottawa and Saskatoon
Oct 11-12	Vancouver
Oct 13-14	Victoria
Oct 24-25	Calgary
Oct 26-27	Edmonton

### SABSA Foundation (5 days)— \$3,660

Sep 26-30	Regina
Oct 17-21	Calgary
Nov 14-18	Toronto

### Advanced Security Mgmt (5 days)— \$2,295

Sep 26-30	Winnipeg
Oct 3-7	Calgary
Oct 31-Nov 4	Regina

### Business Continuity Planning (4 days)— \$2,495

Sep 12-16	Winnipeg
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For more information on Seccuris training, including onsite, private, or customized information security training:

**Visit:** [www.seccuris.com](http://www.seccuris.com)

**Email:** [training@seccuris.com](mailto:training@seccuris.com)

**Call:** Tracy at (204) 255-4136, ext. 238

## Instructor Spotlight

### Leo Thrush

CISSP-ISSMP, ISSEP, CAP, SSCP, PMP, CISM, CBCP, GCSC, MCP, NSA-IAM



Leo is a recent addition to the Seccuris team. He comes to the organization with a unique and broad depth of expertise and talent. For a number of years, Leo played an integral role in the information security community at the US Defense Department, including advising three US Presidents on National Security Information Assurance policy and actions.

As Deputy Director of Communications Programs at the Office of the Secretary of Defense, he was responsible for program management, synchronization, and integration of more than 300 communications and information assurance programs, valued at over 42 billion dollars. Leo is a member of the faculty at the University of Fairfax, where he is a Professor of Information Security. He is also an Adjunct Professor at the National Defense University, specializing in Global IA Network Defense and Network Attack. For 32 years, he has been providing vision, leadership, and focus to complex enterprise information technology programs and networks which span multiple countries and sites.

At Seccuris, in addition to providing enterprise security architecture and information consulting services, Leo is responsible for the development of new educational products, including classroom curriculum, textbooks, and e-learning materials, as well as delivering introductory and advanced information security management and BCP training programs.

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